



TRADE ASSOCIATION HUB / SINGAPORE

EXECUTIVE EDUCATION / 2-DAY PROGRAMME

Procurement Cost Optimisation & Value Creation

Build cost clarity.
Turn opportunities into measurable value.

8-9 October 2026

9.30am to 5.30pm

In person at SIPMM, Trade Association Hub

Better cost decisions. Greater business value.

A practical two-day programme for turning procurement opportunities into measurable value.



CATEGORY CASES / COST ANALYSIS / VALUE PLANNING



Understand cost drivers.

Build credible baselines. Analyse supplier cost structures and total cost of ownership.



Protect performance.

Improve margins while protecting quality, service, resilience and supplier capability.



Deliver measurable value.

Prioritise opportunities, align stakeholders and validate benefits with Finance through a 90-day action plan.

Who should attend

Procurement & commercial

Purchasing, category, sourcing and commercial managers; experienced executives responsible for cost improvement or value delivery.

Finance & operations

Finance, operations and supply chain professionals supporting margin, productivity or working-capital improvement.

PREPARATION

Prior working knowledge of procurement, sourcing or commercial management is recommended.

Two days. A practical route to value.

COST BASELINE

- Acquisition
- Operations
- Risk

DAY 1

Diagnose opportunities

- 01 Define Procurement Value
- 02 Build Defensible Cost Baselines
- 03 Evaluate Total Cost of Ownership
- 04 Analyse Supplier Costs and Should-Cost

VALUE PLAN

- Priorities
- Owners
- Measures

DAY 2

Turn insight into action

- 05 Optimise Demand, Specifications and Processes
- 06 Apply Sourcing, Contract and Cash Levers
- 07 Create Value with Suppliers
- 08 Build a 90-Day Value Plan

TWO WORKING DOCUMENTS TO TAKE BACK

01

Category value-opportunity charter

Define the opportunity and its value.

02

90-day cost optimisation & benefits-realisation plan

Set owners, actions and tracking.

Professional recognition.

Career progression.



Chartered award presentation at SIPMM



ASP certificate (sample)

PROFESSIONAL DESIGNATIONS

AIP™

Accredited Artificial Intelligence
Professional

ASP™

Accredited Sustainability
Professional

CHARTERED DESIGNATIONS

CSM™

Chartered Supply Chain
Manager

CPM™

Chartered Procurement
Manager

THIS PROGRAMME
1 CoC



Build towards a professional designation

Certificate of Competency / Further eligibility requirements apply

Professional: 3 CoCs, including at least 1 in the relevant AI or Sustainability category; SIPMM membership and relevant professional experience.

Chartered: Active AIP™/ASP™ or approved equivalent; 2 managerial/leadership CoCs, relevant experience and Board approval.

Chartered designations are conferred by the Chartered Institute of Logistics & Procurement (CILP), a chartered institution of the World Certification Institute (WCI).

View full eligibility criteria and exceptional admission routes

Developing professionals. Connecting industries.

Singapore's professional body for logistics, procurement and supply chain.



SELECTED ORGANISATIONS SIPMM HAS SUPPORTED



[Explore SIPMM's institutional profile](#)

From opportunity to measurable value.



Prioritise

Value & feasibility



Assign

Owners & actions



Track

Validated benefits

REGISTER FOR THIS PROGRAMME

Build your next 90-day value plan.

8-9 October 2026

2 days / 9.30am to 5.30pm

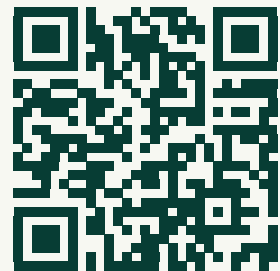
In person / Breakfast & lunch provided

S\$880

Member

S\$980

Public



SCAN TO REGISTER

REGISTER FOR THIS PROGRAMME



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[View the full programme outline](#)